

## CBP - Household Products and Services

Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
<b>Total Specified Consumer Expenditures - USA</b>	5,721,781,176		6,396,208,340		49,268	52,884	2.36	
<b>Total Specified Consumer Expenditures (AREA)</b>	954,032	0.02	1,121,673	0.02	58,920	65,081	3.51	120
<b>HOUSEHOLD SERVICES</b>	15,632	1.64	18,621	1.66	965	1,080	3.82	160
Housekeeping Service	5,867	0.61	7,007	0.62	362	407	3.88	184
Garden/Lawn Care	5,176	0.54	6,279	0.56	320	364	4.26	141
Misc. Home Services/Small Repair Jobs	648	0.07	776	0.07	40	45	3.95	135
Service for Termite/Pest Control	455	0.05	520	0.05	28	30	2.87	162
Moving/Storage/Freight Express	3,485	0.37	4,039	0.36	215	234	3.18	164
<b>HOUSEHOLD FURNISHINGS &amp; FURNITURE</b>	28,542	2.99	34,872	3.11	1,763	2,023	4.44	137
<b>HOUSEHOLD TEXTILES</b>	10,054	1.05	12,128	1.08	621	704	4.13	127
<b>DOMESTIC TEXTILES</b>	7,831	0.82	9,375	0.84	484	544	3.94	125
Bathroom Linens	1,592	0.17	1,876	0.17	98	109	3.57	125
Bedroom Linens	4,183	0.44	4,975	0.44	258	289	3.78	119
Kitchen/Dining Room Linens	252	0.03	295	0.03	16	17	3.38	132
Sew Materials for Slipcvrs/Curtains	752	0.08	924	0.08	46	54	4.56	109
Non-permanent Floor Covering	849	0.09	1,065	0.09	52	62	5.08	179
<b>WINDOW &amp; FURNITURE COVERS</b>	2,223	0.23	2,753	0.25	137	160	4.77	136
Curtains/Drapes (Excl Shower)	1,307	0.14	1,615	0.14	81	94	4.71	137
Other Linens	202	0.02	240	0.02	12	14	3.81	158
Slipcvr/Decorative Pillow/Cushions	284	0.03	344	0.03	18	20	4.20	149
Window Coverings	631	0.07	794	0.07	39	46	5.15	131
<b>CLOCKS &amp; OTHER HH DECORATIVE ITEM</b>	1,862	0.20	2,297	0.20	115	133	4.67	144
<b>FURNITURE</b>	16,626	1.74	20,447	1.82	1,027	1,186	4.60	144
<b>BEDROOM FURNITURE</b>	4,112	0.43	4,983	0.44	254	289	4.24	136
Mattresses/Springs	1,631	0.17	1,969	0.18	101	114	4.15	132
Other Bedrm Furniture	2,481	0.26	3,014	0.27	153	175	4.29	138
<b>LIVING/DINING ROOM FURNITURE</b>	7,732	0.81	9,566	0.85	477	555	4.74	146
Living Room Chairs	1,501	0.16	1,869	0.17	93	108	4.90	133
Living Room Tables	895	0.09	1,102	0.10	55	64	4.62	157
Sofas	3,409	0.36	4,195	0.37	211	243	4.61	145
Kitchen/Dining Room	1,927	0.20	2,400	0.21	119	139	4.91	156

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**Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total**

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
<b>OTHER FURNITURE</b>	4,623	0.48	5,714	0.51	285	332	4.72	149
Infants'	117	0.01	145	0.01	7	8	4.60	104
Patio/Porch/Outdoor	995	0.10	1,259	0.11	61	73	5.29	146
Other Living/Family Room Furniture	1,901	0.20	2,364	0.21	117	137	4.88	154
Office Furniture (Home Use)	613	0.06	751	0.07	38	44	4.48	180
Rental of Office Furniture (Home Use)	263	0.03	295	0.03	16	17	2.50	115
Lamps/Lighting Fixt.	506	0.05	625	0.06	31	36	4.70	150
Closet/Storage Items	227	0.02	276	0.02	14	16	4.31	145
Furniture Repair Incl. Reupholstering	160	0.02	184	0.02	10	11	3.08	92
<b>MAJOR HOUSEHOLD APPLIANCES</b>	3,995	0.42	4,702	0.42	247	273	3.54	97
Purchase/Installation Window A/C	219	0.02	254	0.02	13	15	3.27	105
Purchase/Installation Refrigerator/Freezer	1,059	0.11	1,249	0.11	65	72	3.58	100
Purchase/Installation Clothes Washer	395	0.04	465	0.04	24	27	3.54	105
Purchase/Installation Clothes Dryer	450	0.05	530	0.05	28	31	3.57	108
Purchase/Installation Stoves/Ovens	558	0.06	648	0.06	34	38	3.23	95
Purchase/Installation Microwave Ovens	242	0.03	285	0.03	15	17	3.49	116
Purchase/Installation Dishwashers/Disposals/Ho	358	0.04	414	0.04	22	24	3.09	85
Repair of Household Appliances	403	0.04	485	0.04	25	28	4.04	79
Sewing Machines	67	0.01	81	0.01	4	5	4.20	80
Electric Floor Cleaning Equipment	242	0.03	291	0.03	15	17	4.00	97
<b>SMALL APPLIANCES &amp; HOUSEWARES</b>	12,117	1.27	14,747	1.31	748	856	4.34	124
Small Electric	721	0.08	868	0.08	45	50	4.09	116
Port. Heating/Cool Equ	349	0.04	423	0.04	22	25	4.26	118
Plastic Dinnerware	372	0.04	437	0.04	23	25	3.54	112
China/Other Dinnerware	2,193	0.23	2,750	0.25	135	160	5.09	120
Flatware	1,141	0.12	1,367	0.12	70	79	3.95	157
Glassware	749	0.08	890	0.08	46	52	3.78	113
Silver/Oth Ser. Pieces	644	0.07	754	0.07	40	44	3.42	194
Non-Electric Cookware	2,140	0.22	2,547	0.23	132	148	3.80	128
Smoke Alarm	27	0.00	33	0.00	2	2	4.24	97
Misc Other HH Items	3,781	0.40	4,676	0.42	233	271	4.74	115

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Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
MISCELLANEOUS HOUSEHOLD EQUIPMENT	8,739	0.92	10,291	0.92	540	597	3.55	114
Rental Office Equipment	10	0.00	12	0.00	1	1	3.69	144
home Appliance Rental	22	0.00	24	0.00	1	1	1.42	110
Infants Equipment	178	0.02	216	0.02	11	13	4.26	104
Power Tools	1,302	0.14	1,475	0.13	80	86	2.65	125
Non-power Tools	612	0.06	707	0.06	38	41	3.11	138
Fresh Flowers/Pt. Plants	2,833	0.30	3,264	0.29	175	189	3.05	110
Outdoor Equipment	105	0.01	122	0.01	6	7	3.18	102
Lawn and Garden Supplies	2,755	0.29	3,346	0.30	170	194	4.29	120
Rental/Repair - Tools, Lawn/Garden	107	0.01	127	0.01	7	7	3.74	68
Yard Machinery	701	0.07	811	0.07	43	47	3.14	90
Calculators & Other Office Mchnry (Home Use)	115	0.01	188	0.02	7	11	12.67	164
HOUSEHOLD REPAIRS	6,306	0.66	7,237	0.65	389	420	2.95	83
Wall-to-Wall Carpet	1,425	0.15	1,678	0.15	88	97	3.56	91
Heat/Air/Electric Wrk	1,130	0.12	1,283	0.11	70	74	2.71	68
Electric Supplies Heat/Cool Equipment	67	0.01	77	0.01	4	4	3.13	79
Plumbing Supplies/Equipment	77	0.01	88	0.01	5	5	2.87	65
Construction Materials	816	0.09	916	0.08	50	53	2.44	139
Hard Surface Floor Labor/Material	293	0.03	331	0.03	18	19	2.65	87
Hard Surface Floor Repair/Replacement Materia	105	0.01	114	0.01	6	7	1.74	93
Patio, Masonry, Etc. Materials	13	0.00	15	0.00	1	1	2.67	64
Landscaping Materials	187	0.02	220	0.02	12	13	3.48	314
Paint/Wallpaper Supplies and Equipment	322	0.03	365	0.03	20	21	2.72	83
Painting/Papering/Labor/Materials	517	0.05	587	0.05	32	34	2.68	81
Paneling/Roofing/Siding Materials	314	0.03	365	0.03	19	21	3.23	71
Roofing/Gutters Labor/Materials	864	0.09	992	0.09	53	58	2.98	64
Security System and Management Fees	155	0.02	181	0.02	10	10	3.29	65
Misc Household Repairs	18	0.00	21	0.00	1	1	2.76	91
Misc Equipment and Hardware	3	0.00	4	0.00	0	0	3.12	117

## CBP - Household Products and Services

Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
HOUSING EXPENSES	68,218	7.15	79,364	7.08	4,213	4,605	3.27	97
FUELS & UTILITIES	30,484	3.20	35,467	3.16	1,883	2,058	3.27	80
Fuel Oil	430	0.05	540	0.05	27	31	5.14	23
Gas, Bottled/Tank	344	0.04	392	0.03	21	23	2.82	39
Other Home Heating Fuels	53	0.01	51	0.00	3	3	-0.66	34
Electricity	17,199	1.80	20,025	1.79	1,062	1,162	3.29	82
Utility-Natural Gas	7,663	0.80	8,893	0.79	473	516	3.21	101
Water and Other Public Services	4,795	0.50	5,566	0.50	296	323	3.21	73
TELEPHONE SERVICES	21,237	2.23	24,179	2.16	1,312	1,403	2.77	117
Telephone Service, Excl Mobile Phone	6,083	0.64	7,018	0.63	376	407	3.07	102
Telephone Service for Mobile Phone	14,500	1.52	16,422	1.46	896	953	2.65	123
Phone Cards	653	0.07	740	0.07	40	43	2.64	179
CABLE AND INTERNET SERVICES	16,497	1.73	19,717	1.76	1,019	1,144	3.90	119
Community Antenna or Cable TV	12,372	1.30	14,988	1.34	764	870	4.23	115
Internet Services	4,125	0.43	4,729	0.42	255	274	2.92	133

## CBP - Household Products and Services

Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
<b>Total Specified Consumer Expenditures - USA</b>	5,721,781,176		6,396,208,340		49,268	52,884	2.36	
<b>Total Specified Consumer Expenditures (AREA)</b>	7,914,793	0.14	9,090,720	0.14	58,483	64,385	2.97	119
HOUSEHOLD SERVICES	133,534	1.69	153,735	1.69	987	1,089	3.03	164
Housekeeping Service	50,451	0.64	57,995	0.64	373	411	2.99	189
Garden/Lawn Care	45,228	0.57	52,840	0.58	334	374	3.37	147
Misc. Home Services/Small Repair Jobs	5,609	0.07	6,496	0.07	41	46	3.16	140
Service for Termite/Pest Control	3,891	0.05	4,336	0.05	29	31	2.29	166
Moving/Storage/Freight Express	28,356	0.36	32,067	0.35	210	227	2.62	160
HOUSEHOLD FURNISHINGS & FURNITURE	239,951	3.03	284,884	3.13	1,773	2,018	3.75	138
HOUSEHOLD TEXTILES	84,405	1.07	99,150	1.09	624	702	3.49	128
DOMESTIC TEXTILES	65,442	0.83	76,447	0.84	484	541	3.36	125
Bathroom Linens	13,127	0.17	15,149	0.17	97	107	3.08	123
Bedroom Linens	34,930	0.44	40,586	0.45	258	287	3.24	119
Kitchen/Dining Room Linens	2,060	0.03	2,366	0.03	15	17	2.97	129
Sew Materials for Slipcvrs/Curtains	6,377	0.08	7,638	0.08	47	54	3.95	111
Non-permanent Floor Covering	7,285	0.09	8,779	0.10	54	62	4.10	183
WINDOW & FURNITURE COVERS	18,963	0.24	22,703	0.25	140	161	3.94	139
Curtains/Drapes (Excl Shower)	11,188	0.14	13,348	0.15	83	95	3.86	140
Other Linens	1,662	0.02	1,930	0.02	12	14	3.22	156
Slipcvr/Decorative Pillow/Cushions	2,369	0.03	2,788	0.03	18	20	3.53	148
Window Coverings	5,405	0.07	6,567	0.07	40	47	4.30	134
CLOCKS & OTHER HH DECORATIVE ITEM	15,710	0.20	18,811	0.21	116	133	3.95	145
FURNITURE	139,836	1.77	166,924	1.84	1,033	1,182	3.87	144
BEDROOM FURNITURE	34,151	0.43	40,369	0.44	252	286	3.64	135
Mattresses/Springs	13,513	0.17	15,940	0.18	100	113	3.59	131
Other Bedrm Furniture	20,638	0.26	24,430	0.27	152	173	3.67	138
LIVING/DINING ROOM FURNITURE	65,115	0.82	78,108	0.86	481	553	3.99	147
Living Room Chairs	12,727	0.16	15,354	0.17	94	109	4.13	135
Living Room Tables	7,503	0.09	8,960	0.10	55	63	3.88	158
Sofas	28,504	0.36	34,084	0.37	211	241	3.92	145
Kitchen/Dining Room	16,381	0.21	19,710	0.22	121	140	4.06	158

## CBP - Household Products and Services

**Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total**

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
OTHER FURNITURE	38,955	0.49	46,653	0.51	288	330	3.95	151
Infants'	1,007	0.01	1,204	0.01	7	9	3.91	107
Patio/Porch/Outdoor	8,578	0.11	10,437	0.11	63	74	4.33	151
Other Living/Family Room Furniture	16,133	0.20	19,399	0.21	119	137	4.05	156
Office Furniture (Home Use)	5,105	0.06	6,063	0.07	38	43	3.75	179
Rental of Office Furniture (Home Use)	1,991	0.03	2,218	0.02	15	16	2.28	104
Lamps/Lighting Fixt.	4,256	0.05	5,098	0.06	31	36	3.96	151
Closet/Storage Items	1,885	0.02	2,234	0.02	14	16	3.70	143
Furniture Repair Incl. Reupholstering	1,613	0.02	1,793	0.02	12	13	2.23	111
MAJOR HOUSEHOLD APPLIANCES	34,588	0.44	39,915	0.44	256	283	3.08	100
Purchase/Installation Window A/C	1,794	0.02	2,057	0.02	13	15	2.93	103
Purchase/Installation Refrigerator/Freezer	9,047	0.11	10,457	0.12	67	74	3.12	103
Purchase/Installation Clothes Washer	3,331	0.04	3,844	0.04	25	27	3.08	106
Purchase/Installation Clothes Dryer	3,762	0.05	4,344	0.05	28	31	3.09	108
Purchase/Installation Stoves/Ovens	4,944	0.06	5,649	0.06	37	40	2.85	100
Purchase/Installation Microwave Ovens	1,988	0.03	2,289	0.03	15	16	3.03	114
Purchase/Installation Dishwashers/Disposals/Ho	3,284	0.04	3,734	0.04	24	26	2.74	93
Repair of Household Appliances	3,811	0.05	4,458	0.05	28	32	3.39	90
Sewing Machines	628	0.01	735	0.01	5	5	3.42	89
Electric Floor Cleaning Equipment	2,000	0.03	2,348	0.03	15	17	3.48	96
SMALL APPLIANCES & HOUSEWARES	101,006	1.28	119,916	1.32	746	849	3.74	123
Small Electric	5,897	0.07	6,974	0.08	44	49	3.65	113
Port. Heating/Cool Equ	2,908	0.04	3,447	0.04	21	24	3.70	118
Plastic Dinnerware	3,042	0.04	3,519	0.04	22	25	3.13	110
China/Other Dinnerware	18,719	0.24	22,708	0.25	138	161	4.26	122
Flatware	9,334	0.12	10,928	0.12	69	77	3.42	154
Glassware	6,129	0.08	7,153	0.08	45	51	3.34	110
Silver/Oth Ser. Pieces	5,124	0.06	5,889	0.06	38	42	2.99	185
Non-Electric Cookware	17,519	0.22	20,443	0.22	129	145	3.34	125
Smoke Alarm	235	0.00	277	0.00	2	2	3.65	99
Misc Other HH Items	32,100	0.41	38,578	0.42	237	273	4.04	117

## CBP - Household Products and Services

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Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
MISCELLANEOUS HOUSEHOLD EQUIPMENT	73,766	0.93	84,998	0.93	545	602	3.05	115
Rental Office Equipment	77	0.00	88	0.00	1	1	2.97	135
home Appliance Rental	182	0.00	195	0.00	1	1	1.35	109
Infants Equipment	1,501	0.02	1,783	0.02	11	13	3.77	105
Power Tools	10,177	0.13	11,399	0.13	75	81	2.40	117
Non-power Tools	4,539	0.06	5,239	0.06	34	37	3.08	123
Fresh Flowers/Pt. Plants	24,768	0.31	27,914	0.31	183	198	2.54	115
Outdoor Equipment	898	0.01	1,025	0.01	7	7	2.82	105
Lawn and Garden Supplies	23,774	0.30	27,932	0.31	176	198	3.50	123
Rental/Repair - Tools, Lawn/Garden	1,028	0.01	1,191	0.01	8	8	3.18	78
Yard Machinery	5,925	0.07	6,787	0.07	44	48	2.91	91
Calculators & Other Office Mchnry (Home Use)	897	0.01	1,445	0.02	7	10	12.21	153
HOUSEHOLD REPAIRS	58,612	0.74	65,753	0.72	433	466	2.44	92
Wall-to-Wall Carpet	13,138	0.17	15,103	0.17	97	107	2.99	101
Heat/Air/Electric Wrk	10,979	0.14	12,154	0.13	81	86	2.14	78
Electric Supplies Heat/Cool Equipment	664	0.01	750	0.01	5	5	2.58	94
Plumbing Supplies/Equipment	747	0.01	833	0.01	6	6	2.28	75
Construction Materials	6,513	0.08	7,303	0.08	48	52	2.43	133
Hard Surface Floor Labor/Material	2,805	0.04	3,083	0.03	21	22	1.99	100
Hard Surface Floor Repair/Replacement Materia	880	0.01	946	0.01	7	7	1.49	94
Patio, Masonry, Etc. Materials	118	0.00	132	0.00	1	1	2.40	71
Landscaping Materials	1,334	0.02	1,544	0.02	10	11	3.15	268
Paint/Wallpaper Supplies and Equipment	2,787	0.04	3,114	0.03	21	22	2.34	86
Painting/Papering/Labor/Materials	5,137	0.06	5,651	0.06	38	40	2.00	96
Paneling/Roofing/Siding Materials	2,855	0.04	3,230	0.04	21	23	2.63	77
Roofing/Gutters Labor/Materials	8,752	0.11	9,787	0.11	65	69	2.36	78
Security System and Management Fees	1,706	0.02	1,906	0.02	13	13	2.34	86
Misc Household Repairs	169	0.00	187	0.00	1	1	2.13	101
Misc Equipment and Hardware	27	0.00	31	0.00	0	0	2.58	117

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Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

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HOUSING EXPENSES	578,092	7.30	656,477	7.22	4,272	4,650	2.71	99
FUELS & UTILITIES	265,950	3.36	300,841	3.31	1,965	2,131	2.62	84
Fuel Oil	4,608	0.06	5,280	0.06	34	37	2.92	29
Gas, Bottled/Tank	3,383	0.04	3,670	0.04	25	26	1.70	46
Other Home Heating Fuels	485	0.01	466	0.01	4	3	-0.79	37
Electricity	148,911	1.88	168,843	1.86	1,100	1,196	2.68	85
Utility-Natural Gas	66,642	0.84	75,154	0.83	492	532	2.55	105
Water and Other Public Services	41,922	0.53	47,428	0.52	310	336	2.63	77
TELEPHONE SERVICES	176,243	2.23	196,528	2.16	1,302	1,392	2.30	116
Telephone Service, Excl Mobile Phone	51,891	0.66	58,368	0.64	383	413	2.50	105
Telephone Service for Mobile Phone	119,521	1.51	132,770	1.46	883	940	2.22	121
Phone Cards	4,832	0.06	5,390	0.06	36	38	2.31	158
CABLE AND INTERNET SERVICES	135,899	1.72	159,109	1.75	1,004	1,127	3.42	118
Community Antenna or Cable TV	102,985	1.30	122,030	1.34	761	864	3.70	115
Internet Services	32,914	0.42	37,079	0.41	243	263	2.53	127

## CBP - Household Products and Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
<b>Total Specified Consumer Expenditures - USA</b>	5,721,781,176		6,396,208,340		49,268	52,884	2.36	
<b>Total Specified Consumer Expenditures (AREA)</b>	17,502,053	0.31	19,795,550	0.31	57,608	63,258	2.62	117
<b>HOUSEHOLD SERVICES</b>	293,282	1.68	331,514	1.67	965	1,059	2.61	160
Housekeeping Service	110,234	0.63	124,313	0.63	363	397	2.55	184
Garden/Lawn Care	101,828	0.58	116,433	0.59	335	372	2.87	148
Misc. Home Services/Small Repair Jobs	12,574	0.07	14,271	0.07	41	46	2.70	139
Service for Termite/Pest Control	8,795	0.05	9,636	0.05	29	31	1.91	167
Moving/Storage/Freight Express	59,851	0.34	66,860	0.34	197	214	2.34	150
<b>HOUSEHOLD FURNISHINGS &amp; FURNITURE</b>	525,107	3.00	613,547	3.10	1,728	1,961	3.37	135
<b>HOUSEHOLD TEXTILES</b>	185,563	1.06	214,625	1.08	611	686	3.13	125
<b>DOMESTIC TEXTILES</b>	143,961	0.82	165,710	0.84	474	530	3.02	123
Bathroom Linens	28,732	0.16	32,717	0.17	95	105	2.77	120
Bedroom Linens	77,127	0.44	88,347	0.45	254	282	2.91	117
Kitchen/Dining Room Linens	4,486	0.03	5,082	0.03	15	16	2.66	125
Sew Materials for Slipcvrs/Curtains	14,337	0.08	16,886	0.09	47	54	3.56	111
Non-permanent Floor Covering	15,712	0.09	18,596	0.09	52	59	3.67	176
<b>WINDOW &amp; FURNITURE COVERS</b>	41,602	0.24	48,915	0.25	137	156	3.52	136
Curtains/Drapes (Excl Shower)	24,604	0.14	28,827	0.15	81	92	3.43	137
Other Linens	3,567	0.02	4,083	0.02	12	13	2.89	149
Slipcvr/Decorative Pillow/Cushions	5,133	0.03	5,945	0.03	17	19	3.16	143
Window Coverings	11,865	0.07	14,144	0.07	39	45	3.84	131
<b>CLOCKS &amp; OTHER HH DECORATIVE ITEM</b>	34,325	0.20	40,423	0.20	113	129	3.55	141
<b>FURNITURE</b>	305,219	1.74	358,499	1.81	1,005	1,146	3.49	140
<b>BEDROOM FURNITURE</b>	74,671	0.43	86,980	0.44	246	278	3.30	131
Mattresses/Springs	29,477	0.17	34,279	0.17	97	110	3.26	127
Other Bedrm Furniture	45,194	0.26	52,701	0.27	149	168	3.32	134
<b>LIVING/DINING ROOM FURNITURE</b>	141,785	0.81	167,283	0.85	467	535	3.60	143
Living Room Chairs	27,979	0.16	33,162	0.17	92	106	3.70	132
Living Room Tables	16,179	0.09	19,019	0.10	53	61	3.51	151
Sofas	62,060	0.35	73,015	0.37	204	233	3.53	141
Kitchen/Dining Room	35,568	0.20	42,087	0.21	117	134	3.67	153

## CBP - Household Products and Services

**Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total**

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
OTHER FURNITURE	84,840	0.48	99,916	0.50	279	319	3.55	146
Infants'	2,368	0.01	2,765	0.01	8	9	3.35	112
Patio/Porch/Outdoor	18,812	0.11	22,447	0.11	62	72	3.86	147
Other Living/Family Room Furniture	35,068	0.20	41,445	0.21	115	132	3.64	151
Office Furniture (Home Use)	10,894	0.06	12,746	0.06	36	41	3.40	171
Rental of Office Furniture (Home Use)	4,368	0.02	4,856	0.02	14	16	2.24	102
Lamps/Lighting Fixt.	9,250	0.05	10,893	0.06	30	35	3.55	146
Closet/Storage Items	4,079	0.02	4,763	0.02	13	15	3.36	138
Furniture Repair Incl. Reupholstering	3,923	0.02	4,320	0.02	13	14	2.02	120
MAJOR HOUSEHOLD APPLIANCES	79,471	0.45	90,586	0.46	262	289	2.80	103
Purchase/Installation Window A/C	3,994	0.02	4,538	0.02	13	15	2.72	102
Purchase/Installation Refrigerator/Freezer	20,664	0.12	23,582	0.12	68	75	2.82	104
Purchase/Installation Clothes Washer	7,490	0.04	8,539	0.04	25	27	2.80	107
Purchase/Installation Clothes Dryer	8,423	0.05	9,595	0.05	28	31	2.78	108
Purchase/Installation Stoves/Ovens	11,503	0.07	13,020	0.07	38	42	2.64	104
Purchase/Installation Microwave Ovens	4,388	0.03	4,990	0.03	14	16	2.74	112
Purchase/Installation Dishwashers/Disposals/Ho	7,841	0.04	8,836	0.04	26	28	2.54	99
Repair of Household Appliances	9,262	0.05	10,646	0.05	30	34	2.99	97
Sewing Machines	1,533	0.01	1,767	0.01	5	6	3.04	97
Electric Floor Cleaning Equipment	4,373	0.02	5,073	0.03	14	16	3.20	94
SMALL APPLIANCES & HOUSEWARES	220,469	1.26	258,125	1.30	726	825	3.42	120
Small Electric	12,533	0.07	14,662	0.07	41	47	3.40	107
Port. Heating/Cool Equ	6,415	0.04	7,491	0.04	21	24	3.35	116
Plastic Dinnerware	6,789	0.04	7,755	0.04	22	25	2.85	109
China/Other Dinnerware	40,734	0.23	48,657	0.25	134	155	3.89	119
Flatware	19,855	0.11	22,969	0.12	65	73	3.14	146
Glassware	13,533	0.08	15,585	0.08	45	50	3.03	109
Silver/Oth Ser. Pieces	10,687	0.06	12,188	0.06	35	39	2.81	171
Non-Electric Cookware	38,180	0.22	43,943	0.22	126	140	3.02	121
Smoke Alarm	537	0.00	624	0.00	2	2	3.25	101
Misc Other HH Items	71,206	0.41	84,252	0.43	234	269	3.66	115

## CBP - Household Products and Services

**Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total**

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
MISCELLANEOUS HOUSEHOLD EQUIPMENT	165,537	0.95	188,128	0.95	545	601	2.73	115
Rental Office Equipment	162	0.00	183	0.00	1	1	2.59	127
home Appliance Rental	401	0.00	428	0.00	1	1	1.36	107
Infants Equipment	3,429	0.02	4,006	0.02	11	13	3.37	107
Power Tools	21,825	0.12	24,280	0.12	72	78	2.25	112
Non-power Tools	9,628	0.06	10,978	0.06	32	35	2.80	116
Fresh Flowers/Pt. Plants	56,571	0.32	63,039	0.32	186	201	2.29	117
Outdoor Equipment	2,068	0.01	2,327	0.01	7	7	2.51	107
Lawn and Garden Supplies	53,253	0.30	61,390	0.31	175	196	3.06	123
Rental/Repair - Tools, Lawn/Garden	2,580	0.01	2,942	0.01	8	9	2.80	87
Yard Machinery	13,731	0.08	15,549	0.08	45	50	2.65	94
Calculators & Other Office Mchnry (Home Use)	1,890	0.01	3,009	0.02	6	10	11.84	144
HOUSEHOLD REPAIRS	141,530	0.81	156,828	0.79	466	501	2.16	99
Wall-to-Wall Carpet	31,230	0.18	35,498	0.18	103	113	2.73	107
Heat/Air/Electric Wrk	27,528	0.16	30,185	0.15	91	96	1.93	88
Electric Supplies Heat/Cool Equipment	1,624	0.01	1,829	0.01	5	6	2.54	102
Plumbing Supplies/Equipment	1,884	0.01	2,061	0.01	6	7	1.89	84
Construction Materials	14,197	0.08	15,615	0.08	47	50	2.00	129
Hard Surface Floor Labor/Material	6,843	0.04	7,438	0.04	23	24	1.74	108
Hard Surface Floor Repair/Replacement Materia	2,018	0.01	2,166	0.01	7	7	1.47	96
Patio, Masonry, Etc. Materials	292	0.00	325	0.00	1	1	2.26	78
Landscaping Materials	2,535	0.01	2,890	0.01	8	9	2.80	227
Paint/Wallpaper Supplies and Equipment	6,546	0.04	7,227	0.04	22	23	2.08	90
Painting/Papering/Labor/Materials	12,751	0.07	13,895	0.07	42	44	1.79	106
Paneling/Roofing/Siding Materials	6,899	0.04	7,671	0.04	23	25	2.24	83
Roofing/Gutters Labor/Materials	22,298	0.13	24,633	0.12	73	79	2.09	88
Security System and Management Fees	4,423	0.03	4,890	0.02	15	16	2.11	99
Misc Household Repairs	403	0.00	439	0.00	1	1	1.80	107
Misc Equipment and Hardware	61	0.00	68	0.00	0	0	2.26	116

## CBP - Household Products and Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
HOUSING EXPENSES	1,340,187	7.66	1,495,227	7.55	4,411	4,778	2.31	102
FUELS & UTILITIES	641,580	3.67	710,928	3.59	2,112	2,272	2.16	90
Fuel Oil	12,042	0.07	13,233	0.07	40	42	1.98	34
Gas, Bottled/Tank	9,279	0.05	9,653	0.05	31	31	0.81	56
Other Home Heating Fuels	1,279	0.01	1,218	0.01	4	4	-0.96	43
Electricity	358,718	2.05	398,626	2.01	1,181	1,274	2.23	91
Utility-Natural Gas	158,680	0.91	175,433	0.89	522	561	2.11	111
Water and Other Public Services	101,583	0.58	112,766	0.57	334	360	2.20	83
TELEPHONE SERVICES	398,448	2.28	437,816	2.21	1,311	1,399	1.98	117
Telephone Service, Excl Mobile Phone	123,621	0.71	136,220	0.69	407	435	2.04	111
Telephone Service for Mobile Phone	265,200	1.52	290,978	1.47	873	930	1.94	120
Phone Cards	9,627	0.06	10,619	0.05	32	34	2.06	140
CABLE AND INTERNET SERVICES	300,159	1.71	346,482	1.75	988	1,107	3.09	116
Community Antenna or Cable TV	231,216	1.32	269,709	1.36	761	862	3.33	115
Internet Services	68,943	0.39	76,773	0.39	227	245	2.27	119

