

CBP - Auto Products & Services

Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
Total Specified Consumer Expenditures - USA	5,721,781,176		6,396,208,340		49,268	52,884	2.36	
Total Specified Consumer Expenditures (AREA)	954,032	0.02	1,121,673	0.02	58,920	65,081	3.51	120
TRANSPORTATION	121,144	12.70	129,344	11.53	7,482	7,505	1.35	103
Gasoline	33,793	3.54	34,489	3.07	2,087	2,001	0.41	102
Diesel Fuel	203	0.02	213	0.02	13	12	1.00	74
Motor Oil	452	0.05	437	0.04	28	25	-0.63	64
OTHER TRANSPORTATION	2,731	0.29	2,992	0.27	169	174	1.91	170
Mass Transit	2,017	0.21	2,181	0.19	125	127	1.62	166
Taxi and Limo Services	713	0.07	811	0.07	44	47	2.74	184
VEHICLE PURCHASES & LEASES	76,978	8.07	83,592	7.45	4,754	4,850	1.72	98
NEW AUTOMOBILES/TRUCKS/VANS	58,215	6.10	63,634	5.67	3,595	3,692	1.86	144
New Cars	16,032	1.68	17,435	1.55	990	1,012	1.75	145
New Car Lease	17,299	1.81	18,718	1.67	1,068	1,086	1.64	177
New Trucks/Vans	22,037	2.31	23,847	2.13	1,361	1,384	1.64	130
New Trucks Lease	1,761	0.18	1,831	0.16	109	106	0.79	136
New Motorcycles	1,086	0.11	1,804	0.16	67	105	13.23	90
USED VEHICLES	17,137	1.80	15,897	1.42	1,058	922	-1.45	53
Used Cars	9,880	1.04	9,679	0.86	610	562	-0.41	61
Used Trucks/Vans	6,223	0.65	4,826	0.43	384	280	-4.49	42
Used Motorcycles	1,034	0.11	1,393	0.12	64	81	6.95	77
Boats and Recreational Vehicle	1,626	0.17	4,060	0.36	100	236	29.94	28
RENTED VEHICLES	6,989	0.73	7,621	0.68	432	442	1.81	196
Car/Truck/Motorcycle Rental	6,175	0.65	6,703	0.60	381	389	1.71	201
Boats and Recreational Vehicle Rental	813	0.09	918	0.08	50	53	2.56	168

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Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
AUTOMOTIVE MAINTENANCE/REPAIR/OTHER	33,891	3.55	36,501	3.25	2,093	2,118	1.54	105
Towing Charges	171	0.02	181	0.02	11	11	1.24	125
GPS Devices and Services*	159	0.02	161	0.01	10	9	0.16	120
Vehicle Audio Equipment	442	0.05	474	0.04	27	28	1.48	132
Miscellaneous Auto Repair/Services	2,314	0.24	2,488	0.22	143	144	1.50	96
Tire Repair & Other Repair Work	2,527	0.26	2,728	0.24	156	158	1.59	115
Minor Parts & Accessories	2,344	0.25	2,434	0.22	145	141	0.77	78
Automobile Service Clubs	496	0.05	547	0.05	31	32	2.03	112
Vehicle Air Conditioner Repair	246	0.03	272	0.02	15	16	2.13	104
Coolant/Additives/Brake/Transmission	95	0.01	95	0.01	6	6	0.03	71
Tire Purchased/Replaced/Install	3,894	0.41	4,212	0.38	240	244	1.64	101
Body Work/Paint/Repair Upholstery	2,319	0.24	2,482	0.22	143	144	1.41	137
Repair to Steering or Front End	590	0.06	635	0.06	36	37	1.55	98
Front End Alignment, Wheel Balancing/Rotation	747	0.08	806	0.07	46	47	1.57	110
Repair to Engine Cooling System	876	0.09	940	0.08	54	55	1.48	104
Motor Tune-Up	2,858	0.30	3,111	0.28	177	181	1.77	130
Lubrication & Oil Change	3,586	0.38	3,854	0.34	221	224	1.49	105
Shock Absorber Replacement	191	0.02	208	0.02	12	12	1.77	113
Exhaust System Repair	385	0.04	412	0.04	24	24	1.43	96
Electrical System Repair	1,131	0.12	1,221	0.11	70	71	1.60	102
Motor Repair/Replacement	4,078	0.43	4,422	0.39	252	257	1.69	102
Brake Work	2,200	0.23	2,379	0.21	136	138	1.63	109
Clutch, Transmission Repair	2,041	0.21	2,207	0.20	126	128	1.62	93
Drive Shaft & Rear-End Repair	201	0.02	229	0.02	12	13	2.78	119

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Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
Total Specified Consumer Expenditures - USA	5,721,781,176		6,396,208,340		49,268	52,884	2.36	
Total Specified Consumer Expenditures (AREA)	7,914,793	0.14	9,090,720	0.14	58,483	64,385	2.97	119
TRANSPORTATION	989,674	12.50	1,037,750	11.42	7,313	7,350	0.97	100
Gasoline	269,403	3.40	269,866	2.97	1,991	1,911	0.03	97
Diesel Fuel	1,790	0.02	1,827	0.02	13	13	0.42	79
Motor Oil	3,532	0.04	3,370	0.04	26	24	-0.92	60
OTHER TRANSPORTATION	21,635	0.27	23,189	0.26	160	164	1.44	161
Mass Transit	15,935	0.20	16,913	0.19	118	120	1.23	157
Taxi and Limo Services	5,700	0.07	6,275	0.07	42	44	2.02	176
VEHICLE PURCHASES & LEASES	635,934	8.03	678,565	7.46	4,699	4,806	1.34	97
NEW AUTOMOBILES/TRUCKS/VANS	482,951	6.10	515,198	5.67	3,569	3,649	1.34	143
New Cars	133,363	1.68	141,278	1.55	985	1,001	1.19	144
New Car Lease	142,989	1.81	150,740	1.66	1,057	1,068	1.08	175
New Trucks/Vans	182,795	2.31	193,077	2.12	1,351	1,367	1.12	129
New Trucks Lease	14,209	0.18	14,563	0.16	105	103	0.50	131
New Motorcycles	9,595	0.12	15,540	0.17	71	110	12.39	95
USED VEHICLES	132,644	1.68	122,684	1.35	980	869	-1.50	49
Used Cars	78,605	0.99	75,398	0.83	581	534	-0.82	58
Used Trucks/Vans	46,200	0.58	36,577	0.40	341	259	-4.17	38
Used Motorcycles	7,839	0.10	10,709	0.12	58	76	7.32	70
Boats and Recreational Vehicle	20,339	0.26	40,684	0.45	150	288	20.01	42
RENTED VEHICLES	57,380	0.72	60,934	0.67	424	432	1.24	193
Car/Truck/Motorcycle Rental	50,531	0.64	53,466	0.59	373	379	1.16	197
Boats and Recreational Vehicle Rental	6,849	0.09	7,468	0.08	51	53	1.81	169

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Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
AUTOMOTIVE MAINTENANCE/REPAIR/OTHER	268,743	3.40	283,912	3.12	1,986	2,011	1.13	99
Towing Charges	1,263	0.02	1,320	0.01	9	9	0.90	111
GPS Devices and Services*	1,505	0.02	1,487	0.02	11	11	-0.23	135
Vehicle Audio Equipment	3,559	0.04	3,747	0.04	26	27	1.06	127
Miscellaneous Auto Repair/Services	18,350	0.23	19,356	0.21	136	137	1.10	91
Tire Repair & Other Repair Work	19,974	0.25	21,138	0.23	148	150	1.17	109
Minor Parts & Accessories	18,479	0.23	18,927	0.21	137	134	0.49	74
Automobile Service Clubs	4,306	0.05	4,591	0.05	32	33	1.32	117
Vehicle Air Conditioner Repair	2,155	0.03	2,311	0.03	16	16	1.45	109
Coolant/Additives/Brake/Transmission	733	0.01	723	0.01	5	5	-0.28	66
Tire Purchased/Replaced/Install	30,970	0.39	32,862	0.36	229	233	1.22	96
Body Work/Paint/Repair Upholstery	18,375	0.23	19,342	0.21	136	137	1.05	130
Repair to Steering or Front End	4,757	0.06	5,018	0.06	35	36	1.10	95
Front End Alignment, Wheel Balancing/Rotation	5,894	0.07	6,237	0.07	44	44	1.16	103
Repair to Engine Cooling System	6,779	0.09	7,147	0.08	50	51	1.09	96
Motor Tune-Up	22,850	0.29	24,342	0.27	169	172	1.31	125
Lubrication & Oil Change	28,155	0.36	29,717	0.33	208	210	1.11	99
Shock Absorber Replacement	1,550	0.02	1,652	0.02	11	12	1.31	110
Exhaust System Repair	2,905	0.04	3,064	0.03	21	22	1.09	87
Electrical System Repair	8,865	0.11	9,382	0.10	66	66	1.17	95
Motor Repair/Replacement	32,135	0.41	34,152	0.38	237	242	1.26	96
Brake Work	17,371	0.22	18,439	0.20	128	131	1.23	103
Clutch, Transmission Repair	16,151	0.20	17,120	0.19	119	121	1.20	88
Drive Shaft & Rear-End Repair	1,661	0.02	1,838	0.02	12	13	2.13	118

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Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
Total Specified Consumer Expenditures - USA	5,721,781,176		6,396,208,340		49,268	52,884	2.36	
Total Specified Consumer Expenditures (AREA)	17,502,053	0.31	19,795,550	0.31	57,608	63,258	2.62	117
TRANSPORTATION	2,176,236	12.43	2,256,285	11.40	7,163	7,210	0.74	98
Gasoline	602,418	3.44	595,473	3.01	1,983	1,903	-0.23	96
Diesel Fuel	4,146	0.02	4,155	0.02	14	13	0.04	81
Motor Oil	8,412	0.05	7,983	0.04	28	26	-1.02	63
OTHER TRANSPORTATION	45,283	0.26	47,832	0.24	149	153	1.13	151
Mass Transit	33,469	0.19	35,059	0.18	110	112	0.95	147
Taxi and Limo Services	11,814	0.07	12,772	0.06	39	41	1.62	162
VEHICLE PURCHASES & LEASES	1,396,373	7.98	1,475,281	7.45	4,596	4,714	1.13	95
NEW AUTOMOBILES/TRUCKS/VANS	1,045,543	5.97	1,100,066	5.56	3,441	3,515	1.04	138
New Cars	287,870	1.64	300,503	1.52	948	960	0.88	138
New Car Lease	305,259	1.74	317,436	1.60	1,005	1,014	0.80	166
New Trucks/Vans	399,966	2.29	416,199	2.10	1,316	1,330	0.81	125
New Trucks Lease	30,579	0.17	30,983	0.16	101	99	0.26	126
New Motorcycles	21,868	0.12	34,945	0.18	72	112	11.96	96
USED VEHICLES	299,877	1.71	278,745	1.41	987	891	-1.41	49
Used Cars	186,213	1.06	178,002	0.90	613	569	-0.88	61
Used Trucks/Vans	97,500	0.56	78,539	0.40	321	251	-3.89	35
Used Motorcycles	16,164	0.09	22,205	0.11	53	71	7.47	64
Boats and Recreational Vehicle	50,953	0.29	96,470	0.49	168	308	17.87	47
RENTED VEHICLES	119,603	0.68	125,562	0.63	394	401	1.00	179
Car/Truck/Motorcycle Rental	104,987	0.60	109,861	0.55	346	351	0.93	182
Boats and Recreational Vehicle Rental	14,616	0.08	15,701	0.08	48	50	1.48	161

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Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2010 Aggregate Expenditure Estimate (in 1000s)	% Comp	2015 Aggregate Expenditure Estimate (in 1000s)	% Comp	2010 Annual Avg/ HH	2015 Annual Avg/ HH	Avg Annual % Growth	2010 Index to USA
AUTOMOTIVE MAINTENANCE/REPAIR/OTHER	604,413	3.45	629,209	3.18	1,989	2,011	0.82	100
Towing Charges	2,665	0.02	2,753	0.01	9	9	0.66	104
GPS Devices and Services*	3,485	0.02	3,447	0.02	11	11	-0.21	139
Vehicle Audio Equipment	7,799	0.04	8,118	0.04	26	26	0.82	124
Miscellaneous Auto Repair/Services	41,477	0.24	43,122	0.22	137	138	0.79	92
Tire Repair & Other Repair Work	44,720	0.26	46,610	0.24	147	149	0.85	109
Minor Parts & Accessories	42,389	0.24	42,996	0.22	140	137	0.29	75
Automobile Service Clubs	9,850	0.06	10,298	0.05	32	33	0.91	119
Vehicle Air Conditioner Repair	4,945	0.03	5,193	0.03	16	17	1.00	111
Coolant/Additives/Brake/Transmission	1,736	0.01	1,707	0.01	6	5	-0.33	69
Tire Purchased/Replaced/Install	69,506	0.40	72,668	0.37	229	232	0.91	96
Body Work/Paint/Repair Upholstery	40,566	0.23	42,089	0.21	134	134	0.75	128
Repair to Steering or Front End	10,807	0.06	11,233	0.06	36	36	0.79	96
Front End Alignment, Wheel Balancing/Rotation	13,080	0.07	13,650	0.07	43	44	0.87	102
Repair to Engine Cooling System	15,288	0.09	15,887	0.08	50	51	0.78	96
Motor Tune-Up	50,567	0.29	53,021	0.27	166	169	0.97	123
Lubrication & Oil Change	62,923	0.36	65,493	0.33	207	209	0.82	98
Shock Absorber Replacement	3,486	0.02	3,656	0.02	11	12	0.98	110
Exhaust System Repair	6,566	0.04	6,832	0.03	22	22	0.81	87
Electrical System Repair	19,983	0.11	20,842	0.11	66	67	0.86	96
Motor Repair/Replacement	73,222	0.42	76,553	0.39	241	245	0.91	98
Brake Work	38,676	0.22	40,447	0.20	127	129	0.92	102
Clutch, Transmission Repair	36,965	0.21	38,577	0.19	122	123	0.87	90
Drive Shaft & Rear-End Repair	3,710	0.02	4,017	0.02	12	13	1.66	117

