

CBP - Household Products and Services

Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
Total Specified Consumer Expenditures - USA	5,952,277,279		6,525,302,312		50,934	53,700	1.93	
Total Specified Consumer Expenditures (AREA)	1,069,946	0.02	1,224,964	0.02	60,555	64,543	2.90	119
HOUSEHOLD SERVICES	15,155	1.42	17,248	1.41	858	909	2.76	152
Housekeeping Service	5,561	0.52	6,347	0.52	315	334	2.83	170
Garden/Lawn Care	4,851	0.45	5,555	0.45	275	293	2.90	134
Misc. Home Services/Small Repair Jobs	575	0.05	657	0.05	33	35	2.86	122
Service for Termite/Pest Control	428	0.04	480	0.04	24	25	2.38	155
Moving/Storage/Freight Express	3,740	0.35	4,209	0.34	212	222	2.51	162
HOUSEHOLD FURNISHINGS & FURNITURE	30,658	2.87	35,965	2.94	1,735	1,895	3.46	136
HOUSEHOLD TEXTILES	11,177	1.04	13,096	1.07	633	690	3.43	127
DOMESTIC TEXTILES	8,734	0.82	10,205	0.83	494	538	3.37	126
Bathroom Linens	1,775	0.17	2,058	0.17	100	108	3.19	124
Bedroom Linens	4,883	0.46	5,689	0.46	276	300	3.30	124
Kitchen/Dining Room Linens	290	0.03	337	0.03	16	18	3.27	135
Sew Materials for Slipcvrs/Curtains	778	0.07	930	0.08	44	49	3.90	104
Non-permanent Floor Covering	810	0.08	961	0.08	46	51	3.74	168
WINDOW & FURNITURE COVERS	2,443	0.23	2,891	0.24	138	152	3.66	133
Curtains/Drapes (Excl Shower)	1,473	0.14	1,741	0.14	83	92	3.64	137
Other Linens	198	0.02	230	0.02	11	12	3.24	139
Slipcvr/Decorative Pillow/Cushions	308	0.03	361	0.03	17	19	3.46	144
Window Coverings	662	0.06	789	0.06	37	42	3.81	122
CLOCKS & OTHER HH DECORATIVE ITEM	2,088	0.20	2,443	0.20	118	129	3.40	143
FURNITURE	17,393	1.63	20,426	1.67	984	1,076	3.49	142
BEDROOM FURNITURE	4,238	0.40	4,953	0.40	240	261	3.38	132
Mattresses/Springs	1,778	0.17	2,075	0.17	101	109	3.35	136
Other Bedrm Furniture	2,460	0.23	2,877	0.23	139	152	3.40	130
LIVING/DINING ROOM FURNITURE	8,213	0.77	9,667	0.79	465	509	3.54	147
Living Room Chairs	1,613	0.15	1,906	0.16	91	100	3.63	135
Living Room Tables	959	0.09	1,127	0.09	54	59	3.49	159
Sofas	3,626	0.34	4,256	0.35	205	224	3.47	146
Kitchen/Dining Room	2,014	0.19	2,378	0.19	114	125	3.62	154

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OTHER FURNITURE	4,774	0.45	5,614	0.46	270	296	3.52	145
Infants'	124	0.01	145	0.01	7	8	3.39	104
Patio/Porch/Outdoor	1,015	0.09	1,208	0.10	57	64	3.80	141
Other Living/Family Room Furniture	1,972	0.18	2,326	0.19	112	123	3.59	151
Office Furniture (Home Use)	601	0.06	704	0.06	34	37	3.44	167
Rental of Office Furniture (Home Use)	273	0.03	303	0.02	15	16	2.20	113
Lamps/Lighting Fixt.	547	0.05	645	0.05	31	34	3.58	143
Closet/Storage Items	242	0.02	283	0.02	14	15	3.37	146
Furniture Repair Incl. Reupholstering	168	0.02	192	0.02	9	10	2.95	90
MAJOR HOUSEHOLD APPLIANCES	4,178	0.39	4,806	0.39	236	253	3.01	94
Purchase/Installation Window A/C	231	0.02	265	0.02	13	14	2.95	102
Purchase/Installation Refrigerator/Freezer	1,093	0.10	1,244	0.10	62	66	2.76	96
Purchase/Installation Clothes Washer	417	0.04	483	0.04	24	25	3.15	103
Purchase/Installation Clothes Dryer	460	0.04	534	0.04	26	28	3.20	102
Purchase/Installation Stoves/Ovens	584	0.05	665	0.05	33	35	2.75	92
Purchase/Installation Microwave Ovens	265	0.02	301	0.02	15	16	2.73	117
Purchase/Installation Dishwashers/Disposals/Ho	380	0.04	437	0.04	22	23	2.96	83
Repair of Household Appliances	411	0.04	485	0.04	23	26	3.64	74
Sewing Machines	76	0.01	90	0.01	4	5	3.45	84
Electric Floor Cleaning Equipment	261	0.02	304	0.02	15	16	3.30	97
SMALL APPLIANCES & HOUSEWARES	13,133	1.23	15,314	1.25	743	807	3.32	119
Small Electric	793	0.07	926	0.08	45	49	3.37	117
Port. Heating/Cool Equ	365	0.03	425	0.03	21	22	3.28	113
Plastic Dinnerware	421	0.04	484	0.04	24	25	2.97	112
China/Other Dinnerware	2,636	0.25	3,099	0.25	149	163	3.52	127
Flatware	1,218	0.11	1,412	0.12	69	74	3.20	148
Glassware	864	0.08	1,005	0.08	49	53	3.26	115
Silver/Oth Ser. Pieces	601	0.06	691	0.06	34	36	3.02	160
Non-Electric Cookware	2,390	0.22	2,776	0.23	135	146	3.23	126
Smoke Alarm	27	0.00	32	0.00	2	2	3.35	87
Misc Other HH Items	3,819	0.36	4,463	0.36	216	235	3.38	103

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MISCELLANEOUS HOUSEHOLD EQUIPMENT	9,193	0.86	10,676	0.87	520	562	3.23	108
Rental Office Equipment	11	0.00	12	0.00	1	1	2.50	152
home Appliance Rental	23	0.00	24	0.00	1	1	1.39	115
Infants Equipment	215	0.02	252	0.02	12	13	3.44	119
Power Tools	1,221	0.11	1,353	0.11	69	71	2.16	113
Non-power Tools	635	0.06	723	0.06	36	38	2.78	137
Fresh Flowers/Pt. Plants	3,266	0.31	3,774	0.31	185	199	3.11	106
Outdoor Equipment	104	0.01	121	0.01	6	6	3.35	102
Lawn and Garden Supplies	2,928	0.27	3,446	0.28	166	182	3.54	116
Rental/Repair - Tools, Lawn/Garden	106	0.01	126	0.01	6	7	3.72	68
Yard Machinery	546	0.05	627	0.05	31	33	2.96	71
Calculators & Other Office Mchnry (Home Use)	137	0.01	216	0.02	8	11	11.42	163
HOUSEHOLD REPAIRS	5,881	0.55	6,701	0.55	333	353	2.79	75
Wall-to-Wall Carpet	1,330	0.12	1,534	0.13	75	81	3.07	84
Heat/Air/Electric Wrk	1,115	0.10	1,276	0.10	63	67	2.88	61
Electric Supplies Heat/Cool Equipment	67	0.01	77	0.01	4	4	2.74	73
Plumbing Supplies/Equipment	69	0.01	78	0.01	4	4	2.76	59
Construction Materials	705	0.07	793	0.06	40	42	2.49	121
Hard Surface Floor Labor/Material	270	0.03	305	0.02	15	16	2.63	80
Hard Surface Floor Repair/Replacement Materia	95	0.01	103	0.01	5	5	1.66	85
Patio, Masonry, Etc. Materials	12	0.00	13	0.00	1	1	2.35	60
Landscaping Materials	199	0.02	227	0.02	11	12	2.79	338
Paint/Wallpaper Supplies and Equipment	339	0.03	385	0.03	19	20	2.71	80
Painting/Papering/Labor/Materials	455	0.04	519	0.04	26	27	2.83	72
Paneling/Roofing/Siding Materials	293	0.03	330	0.03	17	17	2.49	67
Roofing/Gutters Labor/Materials	771	0.07	876	0.07	44	46	2.72	58
Security System and Management Fees	142	0.01	163	0.01	8	9	3.06	60
Misc Household Repairs	16	0.00	19	0.00	1	1	3.28	82
Misc Equipment and Hardware	3	0.00	3	0.00	0	0	2.53	110

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HOUSING EXPENSES	72,002	6.73	82,341	6.72	4,075	4,339	2.87	95
FUELS & UTILITIES	31,050	2.90	35,696	2.91	1,757	1,881	2.99	76
Fuel Oil	325	0.03	390	0.03	18	21	4.01	14
Gas, Bottled/Tank	301	0.03	338	0.03	17	18	2.42	27
Other Home Heating Fuels	85	0.01	87	0.01	5	5	0.52	42
Electricity	16,433	1.54	18,894	1.54	930	996	3.00	79
Utility-Natural Gas	8,885	0.83	10,228	0.83	503	539	3.02	100
Water and Other Public Services	5,022	0.47	5,759	0.47	284	303	2.93	68
TELEPHONE SERVICES	23,033	2.15	25,694	2.10	1,304	1,354	2.31	116
Telephone Service, Excl Mobile Phone	6,043	0.56	6,849	0.56	342	361	2.67	99
Telephone Service for Mobile Phone	16,275	1.52	18,056	1.47	921	951	2.19	123
Phone Cards	715	0.07	789	0.06	40	42	2.05	174
CABLE AND INTERNET SERVICES	17,919	1.67	20,950	1.71	1,014	1,104	3.38	119
Community Antenna or Cable TV	13,398	1.25	15,869	1.30	758	836	3.69	115
Internet Services	4,521	0.42	5,081	0.41	256	268	2.48	131

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Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
Total Specified Consumer Expenditures - USA	5,952,277,279		6,525,302,312		50,934	53,700	1.93	
Total Specified Consumer Expenditures (AREA)	8,623,411	0.14	9,703,280	0.15	60,567	64,508	2.50	119
HOUSEHOLD SERVICES	126,444	1.47	140,802	1.45	888	936	2.27	158
Housekeeping Service	46,789	0.54	52,159	0.54	329	347	2.30	178
Garden/Lawn Care	42,059	0.49	47,025	0.48	295	313	2.36	144
Misc. Home Services/Small Repair Jobs	4,930	0.06	5,507	0.06	35	37	2.34	129
Service for Termite/Pest Control	3,615	0.04	3,966	0.04	25	26	1.94	163
Moving/Storage/Freight Express	29,050	0.34	32,145	0.33	204	214	2.13	156
HOUSEHOLD FURNISHINGS & FURNITURE	251,058	2.91	288,695	2.98	1,763	1,919	3.00	138
HOUSEHOLD TEXTILES	91,647	1.06	105,337	1.09	644	700	2.99	130
DOMESTIC TEXTILES	71,033	0.82	81,499	0.84	499	542	2.95	127
Bathroom Linens	14,174	0.16	16,166	0.17	100	107	2.81	123
Bedroom Linens	39,631	0.46	45,354	0.47	278	302	2.89	125
Kitchen/Dining Room Linens	2,312	0.03	2,641	0.03	16	18	2.85	134
Sew Materials for Slipcvrs/Curtains	6,534	0.08	7,660	0.08	46	51	3.45	109
Non-permanent Floor Covering	6,802	0.08	7,873	0.08	48	52	3.15	175
WINDOW & FURNITURE COVERS	20,615	0.24	23,838	0.25	145	158	3.13	140
Curtains/Drapes (Excl Shower)	12,421	0.14	14,351	0.15	87	95	3.11	144
Other Linens	1,581	0.02	1,806	0.02	11	12	2.84	137
Slipcvr/Decorative Pillow/Cushions	2,513	0.03	2,891	0.03	18	19	3.00	145
Window Coverings	5,681	0.07	6,596	0.07	40	44	3.22	130
CLOCKS & OTHER HH DECORATIVE ITEM	17,020	0.20	19,555	0.20	120	130	2.98	144
FURNITURE	142,390	1.65	163,803	1.69	1,000	1,089	3.01	144
BEDROOM FURNITURE	34,232	0.40	39,274	0.40	240	261	2.95	132
Mattresses/Springs	14,289	0.17	16,382	0.17	100	109	2.93	135
Other Bedrm Furniture	19,943	0.23	22,893	0.24	140	152	2.96	130
LIVING/DINING ROOM FURNITURE	67,207	0.78	77,473	0.80	472	515	3.05	149
Living Room Chairs	13,377	0.16	15,458	0.16	94	103	3.11	139
Living Room Tables	7,804	0.09	8,983	0.09	55	60	3.02	161
Sofas	29,345	0.34	33,772	0.35	206	225	3.02	146
Kitchen/Dining Room	16,681	0.19	19,259	0.20	117	128	3.09	158

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Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
OTHER FURNITURE	39,269	0.46	45,207	0.47	276	301	3.02	148
Infants'	1,040	0.01	1,190	0.01	7	8	2.88	108
Patio/Porch/Outdoor	8,615	0.10	9,997	0.10	61	66	3.21	148
Other Living/Family Room Furniture	16,283	0.19	18,788	0.19	114	125	3.08	154
Office Furniture (Home Use)	4,866	0.06	5,595	0.06	34	37	2.99	168
Rental of Office Furniture (Home Use)	2,013	0.02	2,209	0.02	14	15	1.95	103
Lamps/Lighting Fixt.	4,507	0.05	5,198	0.05	32	35	3.07	147
Closet/Storage Items	1,944	0.02	2,229	0.02	14	15	2.94	145
Furniture Repair Incl. Reupholstering	1,682	0.02	1,850	0.02	12	12	2.00	113
MAJOR HOUSEHOLD APPLIANCES	36,138	0.42	40,903	0.42	254	272	2.64	100
Purchase/Installation Window A/C	1,849	0.02	2,096	0.02	13	14	2.66	101
Purchase/Installation Refrigerator/Freezer	9,364	0.11	10,518	0.11	66	70	2.47	102
Purchase/Installation Clothes Washer	3,501	0.04	3,980	0.04	25	26	2.74	107
Purchase/Installation Clothes Dryer	3,885	0.05	4,422	0.05	27	29	2.77	106
Purchase/Installation Stoves/Ovens	5,141	0.06	5,773	0.06	36	38	2.46	100
Purchase/Installation Microwave Ovens	2,111	0.02	2,374	0.02	15	16	2.49	116
Purchase/Installation Dishwashers/Disposals/Ho	3,556	0.04	4,013	0.04	25	27	2.57	96
Repair of Household Appliances	3,911	0.05	4,503	0.05	27	30	3.03	88
Sewing Machines	735	0.01	836	0.01	5	6	2.76	100
Electric Floor Cleaning Equipment	2,086	0.02	2,388	0.02	15	16	2.90	96
SMALL APPLIANCES & HOUSEWARES	106,531	1.24	122,043	1.26	748	811	2.91	120
Small Electric	6,304	0.07	7,257	0.07	44	48	3.02	115
Port. Heating/Cool Equ	2,933	0.03	3,355	0.03	21	22	2.88	113
Plastic Dinnerware	3,381	0.04	3,822	0.04	24	25	2.61	111
China/Other Dinnerware	21,692	0.25	24,974	0.26	152	166	3.03	130
Flatware	9,646	0.11	11,002	0.11	68	73	2.81	146
Glassware	6,873	0.08	7,859	0.08	48	52	2.87	113
Silver/Oth Ser. Pieces	4,679	0.05	5,313	0.05	33	35	2.71	154
Non-Electric Cookware	19,045	0.22	21,748	0.22	134	145	2.84	125
Smoke Alarm	230	0.00	263	0.00	2	2	2.90	92
Misc Other HH Items	31,750	0.37	36,449	0.38	223	242	2.96	106

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MISCELLANEOUS HOUSEHOLD EQUIPMENT	77,417	0.90	88,311	0.91	544	587	2.81	113
Rental Office Equipment	81	0.00	90	0.00	1	1	2.18	139
home Appliance Rental	174	0.00	186	0.00	1	1	1.27	110
Infants Equipment	1,754	0.02	2,018	0.02	12	13	3.01	120
Power Tools	9,662	0.11	10,672	0.11	68	71	2.09	111
Non-power Tools	4,672	0.05	5,279	0.05	33	35	2.60	126
Fresh Flowers/Pt. Plants	28,376	0.33	32,144	0.33	199	214	2.66	114
Outdoor Equipment	902	0.01	1,028	0.01	6	7	2.79	110
Lawn and Garden Supplies	24,693	0.29	28,398	0.29	173	189	3.00	121
Rental/Repair - Tools, Lawn/Garden	1,034	0.01	1,195	0.01	7	8	3.12	82
Yard Machinery	5,024	0.06	5,682	0.06	35	38	2.62	80
Calculators & Other Office Mchnry (Home Use)	1,044	0.01	1,621	0.02	7	11	11.06	154
HOUSEHOLD REPAIRS	55,958	0.65	62,313	0.64	393	414	2.27	89
Wall-to-Wall Carpet	12,358	0.14	13,957	0.14	87	93	2.59	97
Heat/Air/Electric Wrk	11,392	0.13	12,723	0.13	80	85	2.34	77
Electric Supplies Heat/Cool Equipment	679	0.01	758	0.01	5	5	2.32	92
Plumbing Supplies/Equipment	699	0.01	776	0.01	5	5	2.20	74
Construction Materials	5,725	0.07	6,330	0.07	40	42	2.11	122
Hard Surface Floor Labor/Material	2,645	0.03	2,906	0.03	19	19	1.97	98
Hard Surface Floor Repair/Replacement Materia	821	0.01	880	0.01	6	6	1.43	91
Patio, Masonry, Etc. Materials	113	0.00	125	0.00	1	1	2.06	71
Landscaping Materials	1,365	0.02	1,516	0.02	10	10	2.22	288
Paint/Wallpaper Supplies and Equipment	2,973	0.03	3,330	0.03	21	22	2.41	87
Painting/Papering/Labor/Materials	4,715	0.05	5,218	0.05	33	35	2.14	93
Paneling/Roofing/Siding Materials	2,711	0.03	2,987	0.03	19	20	2.04	77
Roofing/Gutters Labor/Materials	7,993	0.09	8,841	0.09	56	59	2.12	75
Security System and Management Fees	1,584	0.02	1,758	0.02	11	12	2.21	84
Misc Household Repairs	160	0.00	179	0.00	1	1	2.37	101
Misc Equipment and Hardware	25	0.00	28	0.00	0	0	2.13	112

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HOUSING EXPENSES	595,983	6.91	668,167	6.89	4,186	4,442	2.42	98
FUELS & UTILITIES	267,816	3.11	300,685	3.10	1,881	1,999	2.45	82
Fuel Oil	4,650	0.05	5,012	0.05	33	33	1.56	24
Gas, Bottled/Tank	3,369	0.04	3,569	0.04	24	24	1.19	37
Other Home Heating Fuels	760	0.01	767	0.01	5	5	0.16	47
Electricity	139,398	1.62	156,853	1.62	979	1,043	2.50	84
Utility-Natural Gas	75,900	0.88	85,357	0.88	533	567	2.49	106
Water and Other Public Services	43,737	0.51	49,127	0.51	307	327	2.46	74
TELEPHONE SERVICES	185,139	2.15	203,072	2.09	1,300	1,350	1.94	116
Telephone Service, Excl Mobile Phone	50,262	0.58	55,703	0.57	353	370	2.16	102
Telephone Service for Mobile Phone	129,799	1.51	141,828	1.46	912	943	1.85	121
Phone Cards	5,078	0.06	5,541	0.06	36	37	1.82	154
CABLE AND INTERNET SERVICES	143,028	1.66	164,410	1.69	1,005	1,093	2.99	118
Community Antenna or Cable TV	107,966	1.25	125,550	1.29	758	835	3.26	115
Internet Services	35,062	0.41	38,860	0.40	246	258	2.17	126

CBP - Household Products and Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
Total Specified Consumer Expenditures - USA	5,952,277,279		6,525,302,312		50,934	53,700	1.93	
Total Specified Consumer Expenditures (AREA)	19,119,657	0.32	21,279,266	0.33	59,635	63,430	2.26	117
HOUSEHOLD SERVICES	280,366	1.47	308,532	1.45	874	920	2.01	155
Housekeeping Service	103,370	0.54	113,835	0.53	322	339	2.02	174
Garden/Lawn Care	95,853	0.50	105,763	0.50	299	315	2.07	145
Misc. Home Services/Small Repair Jobs	11,165	0.06	12,314	0.06	35	37	2.06	130
Service for Termite/Pest Control	8,235	0.04	8,930	0.04	26	27	1.69	164
Moving/Storage/Freight Express	61,742	0.32	67,690	0.32	193	202	1.93	147
HOUSEHOLD FURNISHINGS & FURNITURE	551,985	2.89	627,815	2.95	1,722	1,871	2.75	135
HOUSEHOLD TEXTILES	202,196	1.06	229,871	1.08	631	685	2.74	127
DOMESTIC TEXTILES	156,602	0.82	177,789	0.84	488	530	2.71	124
Bathroom Linens	31,119	0.16	35,145	0.17	97	105	2.59	120
Bedroom Linens	87,373	0.46	98,943	0.46	273	295	2.65	123
Kitchen/Dining Room Linens	5,050	0.03	5,709	0.03	16	17	2.61	130
Sew Materials for Slipcvrs/Curtains	14,795	0.08	17,144	0.08	46	51	3.18	109
Non-permanent Floor Covering	14,827	0.08	16,959	0.08	46	51	2.88	169
WINDOW & FURNITURE COVERS	45,594	0.24	52,083	0.24	142	155	2.85	137
Curtains/Drapes (Excl Shower)	27,440	0.14	31,324	0.15	86	93	2.83	141
Other Linens	3,438	0.02	3,888	0.02	11	12	2.62	133
Slipcvr/Decorative Pillow/Cushions	5,486	0.03	6,242	0.03	17	19	2.76	141
Window Coverings	12,668	0.07	14,517	0.07	40	43	2.92	128
CLOCKS & OTHER HH DECORATIVE ITEM	37,160	0.19	42,266	0.20	116	126	2.75	140
FURNITURE	312,629	1.64	355,677	1.67	975	1,060	2.75	140
BEDROOM FURNITURE	75,435	0.39	85,625	0.40	235	255	2.70	130
Mattresses/Springs	31,186	0.16	35,386	0.17	97	105	2.69	131
Other Bedrm Furniture	44,249	0.23	50,239	0.24	138	150	2.71	128
LIVING/DINING ROOM FURNITURE	146,946	0.77	167,508	0.79	458	499	2.80	145
Living Room Chairs	29,500	0.15	33,694	0.16	92	100	2.84	136
Living Room Tables	16,893	0.09	19,238	0.09	53	57	2.78	155
Sofas	64,120	0.34	72,991	0.34	200	218	2.77	142
Kitchen/Dining Room	36,433	0.19	41,585	0.20	114	124	2.83	153

CBP - Household Products and Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
OTHER FURNITURE	86,151	0.45	98,067	0.46	269	292	2.77	144
Infants'	2,467	0.01	2,782	0.01	8	8	2.55	114
Patio/Porch/Outdoor	19,097	0.10	21,873	0.10	60	65	2.91	146
Other Living/Family Room Furniture	35,602	0.19	40,608	0.19	111	121	2.81	150
Office Furniture (Home Use)	10,475	0.05	11,919	0.06	33	36	2.76	160
Rental of Office Furniture (Home Use)	4,405	0.02	4,829	0.02	14	14	1.92	100
Lamps/Lighting Fixt.	9,882	0.05	11,266	0.05	31	34	2.80	143
Closet/Storage Items	4,222	0.02	4,791	0.02	13	14	2.70	140
Furniture Repair Incl. Reupholstering	4,096	0.02	4,477	0.02	13	13	1.86	122
MAJOR HOUSEHOLD APPLIANCES	83,573	0.44	93,784	0.44	261	280	2.44	103
Purchase/Installation Window A/C	4,149	0.02	4,662	0.02	13	14	2.47	101
Purchase/Installation Refrigerator/Freezer	21,554	0.11	24,069	0.11	67	72	2.33	104
Purchase/Installation Clothes Washer	7,922	0.04	8,916	0.04	25	27	2.51	107
Purchase/Installation Clothes Dryer	8,835	0.05	9,946	0.05	28	30	2.51	108
Purchase/Installation Stoves/Ovens	11,961	0.06	13,354	0.06	37	40	2.33	103
Purchase/Installation Microwave Ovens	4,658	0.02	5,206	0.02	15	16	2.35	113
Purchase/Installation Dishwashers/Disposals/Ho	8,554	0.04	9,566	0.04	27	29	2.37	103
Repair of Household Appliances	9,566	0.05	10,852	0.05	30	32	2.69	96
Sewing Machines	1,788	0.01	2,014	0.01	6	6	2.53	108
Electric Floor Cleaning Equipment	4,586	0.02	5,199	0.02	14	15	2.67	94
SMALL APPLIANCES & HOUSEWARES	234,583	1.23	266,055	1.25	732	793	2.68	117
Small Electric	13,393	0.07	15,294	0.07	42	46	2.84	109
Port. Heating/Cool Equ	6,520	0.03	7,383	0.03	20	22	2.65	111
Plastic Dinnerware	7,687	0.04	8,614	0.04	24	26	2.41	112
China/Other Dinnerware	47,704	0.25	54,333	0.26	149	162	2.78	127
Flatware	20,686	0.11	23,378	0.11	65	70	2.60	139
Glassware	15,205	0.08	17,207	0.08	47	51	2.63	111
Silver/Oth Ser. Pieces	9,944	0.05	11,202	0.05	31	33	2.53	146
Non-Electric Cookware	41,616	0.22	47,042	0.22	130	140	2.61	121
Smoke Alarm	535	0.00	606	0.00	2	2	2.63	95
Misc Other HH Items	71,294	0.37	80,996	0.38	222	241	2.72	106

CBP - Household Products and Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
MISCELLANEOUS HOUSEHOLD EQUIPMENT	175,156	0.92	197,871	0.93	546	590	2.59	114
Rental Office Equipment	168	0.00	185	0.00	1	1	2.12	128
home Appliance Rental	385	0.00	409	0.00	1	1	1.28	107
Infants Equipment	3,945	0.02	4,489	0.02	12	13	2.76	120
Power Tools	21,145	0.11	23,271	0.11	66	69	2.01	108
Non-power Tools	9,846	0.05	11,014	0.05	31	33	2.37	117
Fresh Flowers/Pt. Plants	65,280	0.34	73,296	0.34	204	218	2.46	116
Outdoor Equipment	2,071	0.01	2,335	0.01	6	7	2.55	112
Lawn and Garden Supplies	55,345	0.29	62,911	0.30	173	188	2.73	121
Rental/Repair - Tools, Lawn/Garden	2,583	0.01	2,939	0.01	8	9	2.76	90
Yard Machinery	12,183	0.06	13,626	0.06	38	41	2.37	87
Calculators & Other Office Mchnry (Home Use)	2,205	0.01	3,395	0.02	7	10	10.79	144
HOUSEHOLD REPAIRS	136,734	0.72	150,739	0.71	426	449	2.05	97
Wall-to-Wall Carpet	29,555	0.15	33,110	0.16	92	99	2.41	103
Heat/Air/Electric Wrk	28,918	0.15	31,994	0.15	90	95	2.13	87
Electric Supplies Heat/Cool Equipment	1,664	0.01	1,854	0.01	5	6	2.28	100
Plumbing Supplies/Equipment	1,785	0.01	1,951	0.01	6	6	1.86	84
Construction Materials	12,917	0.07	14,092	0.07	40	42	1.82	122
Hard Surface Floor Labor/Material	6,523	0.03	7,099	0.03	20	21	1.77	107
Hard Surface Floor Repair/Replacement Materia	1,904	0.01	2,037	0.01	6	6	1.40	94
Patio, Masonry, Etc. Materials	281	0.00	308	0.00	1	1	1.91	79
Landscaping Materials	2,628	0.01	2,905	0.01	8	9	2.11	246
Paint/Wallpaper Supplies and Equipment	6,994	0.04	7,771	0.04	22	23	2.22	91
Painting/Papering/Labor/Materials	11,924	0.06	13,050	0.06	37	39	1.89	105
Paneling/Roofing/Siding Materials	6,552	0.03	7,133	0.03	20	21	1.77	83
Roofing/Gutters Labor/Materials	20,506	0.11	22,392	0.11	64	67	1.84	85
Security System and Management Fees	4,131	0.02	4,547	0.02	13	14	2.01	97
Misc Household Repairs	394	0.00	435	0.00	1	1	2.06	110
Misc Equipment and Hardware	56	0.00	61	0.00	0	0	1.90	111

CBP - Household Products and Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
HOUSING EXPENSES	1,390,865	7.27	1,539,075	7.23	4,338	4,588	2.13	101
FUELS & UTILITIES	653,417	3.42	722,318	3.39	2,038	2,153	2.11	88
Fuel Oil	12,858	0.07	13,484	0.06	40	40	0.97	29
Gas, Bottled/Tank	9,886	0.05	10,126	0.05	31	30	0.48	49
Other Home Heating Fuels	1,909	0.01	1,893	0.01	6	6	-0.17	53
Electricity	339,238	1.77	376,101	1.77	1,058	1,121	2.17	90
Utility-Natural Gas	181,776	0.95	201,358	0.95	567	600	2.15	112
Water and Other Public Services	107,750	0.56	119,356	0.56	336	356	2.15	81
TELEPHONE SERVICES	420,880	2.20	456,798	2.15	1,313	1,362	1.71	117
Telephone Service, Excl Mobile Phone	120,604	0.63	131,469	0.62	376	392	1.80	109
Telephone Service for Mobile Phone	290,038	1.52	314,236	1.48	905	937	1.67	120
Phone Cards	10,238	0.05	11,092	0.05	32	33	1.67	138
CABLE AND INTERNET SERVICES	316,568	1.66	359,959	1.69	987	1,073	2.74	116
Community Antenna or Cable TV	242,829	1.27	278,974	1.31	757	832	2.98	115
Internet Services	73,738	0.39	80,986	0.38	230	241	1.97	118

