

## CBP - Auto Products & Services

Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
<b>Total Specified Consumer Expenditures - USA</b>	5,952,277,279		6,525,302,312		50,934	53,700	1.93	
<b>Total Specified Consumer Expenditures (AREA)</b>	1,069,946	0.02	1,224,964	0.02	60,555	64,543	2.90	119
<b>TRANSPORTATION</b>	147,826	13.82	154,004	12.57	8,366	8,114	0.84	102
Gasoline	42,363	3.96	42,929	3.50	2,398	2,262	0.27	101
Diesel Fuel	224	0.02	232	0.02	13	12	0.69	65
Motor Oil	496	0.05	495	0.04	28	26	-0.06	66
<b>OTHER TRANSPORTATION</b>	2,898	0.27	3,074	0.25	164	162	1.22	180
Mass Transit	2,105	0.20	2,211	0.18	119	117	1.02	175
Taxi and Limo Services	793	0.07	863	0.07	45	45	1.76	196
<b>VEHICLE PURCHASES &amp; LEASES</b>	94,580	8.84	99,633	8.13	5,353	5,250	1.07	98
<b>NEW AUTOMOBILES/TRUCKS/VANS</b>	71,359	6.67	76,755	6.27	4,039	4,044	1.51	141
New Cars	19,620	1.83	20,961	1.71	1,110	1,104	1.37	140
New Car Lease	20,002	1.87	21,379	1.75	1,132	1,126	1.38	162
New Trucks/Vans	28,529	2.67	30,534	2.49	1,615	1,609	1.41	133
New Trucks Lease	2,233	0.21	2,322	0.19	126	122	0.79	137
New Motorcycles	975	0.09	1,560	0.13	55	82	12.01	82
<b>USED VEHICLES</b>	22,248	2.08	21,238	1.73	1,259	1,119	-0.91	56
Used Cars	13,193	1.23	13,192	1.08	747	695	-0.00	65
Used Trucks/Vans	7,994	0.75	6,548	0.53	452	345	-3.62	44
Used Motorcycles	1,061	0.10	1,498	0.12	60	79	8.24	81
Boats and Recreational Vehicle	973	0.09	1,640	0.13	55	86	13.70	15
<b>RENTED VEHICLES</b>	7,264	0.68	7,642	0.62	411	403	1.04	203
Car/Truck/Motorcycle Rental	6,401	0.60	6,722	0.55	362	354	1.00	207
Boats and Recreational Vehicle Rental	863	0.08	919	0.08	49	48	1.31	177

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**Radius 1: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 1.00 Miles, Total**

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
AUTOMOTIVE MAINTENANCE/REPAIR/OTHER	35,811	3.35	37,568	3.07	2,027	1,979	0.98	104
Towing Charges	181	0.02	188	0.02	10	10	0.83	124
GPS Devices and Services*	145	0.01	148	0.01	8	8	0.41	102
Vehicle Audio Equipment	429	0.04	442	0.04	24	23	0.59	121
Miscellaneous Auto Repair/Services	2,465	0.23	2,593	0.21	140	137	1.03	97
Tire Repair & Other Repair Work	2,752	0.26	2,886	0.24	156	152	0.98	118
Minor Parts & Accessories	2,419	0.23	2,516	0.21	137	133	0.80	76
Automobile Service Clubs	526	0.05	564	0.05	30	30	1.45	112
Vehicle Air Conditioner Repair	255	0.02	279	0.02	14	15	1.85	101
Coolant/Additives/Brake/Transmission	99	0.01	101	0.01	6	5	0.36	70
Tire Purchased/Replaced/Install	4,209	0.39	4,426	0.36	238	233	1.03	103
Body Work/Paint/Repair Upholstery	2,228	0.21	2,332	0.19	126	123	0.94	124
Repair to Steering or Front End	628	0.06	659	0.05	36	35	1.01	98
Front End Alignment, Wheel Balancing/Rotation	809	0.08	847	0.07	46	45	0.94	112
Repair to Engine Cooling System	896	0.08	937	0.08	51	49	0.91	100
Motor Tune-Up	3,062	0.29	3,222	0.26	173	170	1.05	131
Lubrication & Oil Change	3,786	0.35	3,965	0.32	214	209	0.95	104
Shock Absorber Replacement	219	0.02	229	0.02	12	12	0.99	122
Exhaust System Repair	425	0.04	445	0.04	24	23	0.92	100
Electrical System Repair	1,183	0.11	1,241	0.10	67	65	0.98	100
Motor Repair/Replacement	4,407	0.41	4,622	0.38	249	244	0.98	104
Brake Work	2,323	0.22	2,442	0.20	131	129	1.03	108
Clutch, Transmission Repair	2,212	0.21	2,319	0.19	125	122	0.97	95
Drive Shaft & Rear-End Repair	154	0.01	163	0.01	9	9	1.24	86

## CBP - Auto Products & Services

Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
<b>Total Specified Consumer Expenditures - USA</b>	5,952,277,279		6,525,302,312		50,934	53,700	1.93	
<b>Total Specified Consumer Expenditures (AREA)</b>	8,623,411	0.14	9,703,280	0.15	60,567	64,508	2.50	119
<b>TRANSPORTATION</b>	1,166,085	13.52	1,200,793	12.38	8,190	7,983	0.60	100
Gasoline	324,933	3.77	324,118	3.34	2,282	2,155	-0.05	97
Diesel Fuel	1,941	0.02	1,960	0.02	14	13	0.20	70
Motor Oil	3,787	0.04	3,722	0.04	27	25	-0.34	63
<b>OTHER TRANSPORTATION</b>	21,655	0.25	22,554	0.23	152	150	0.83	167
Mass Transit	15,752	0.18	16,305	0.17	111	108	0.70	163
Taxi and Limo Services	5,902	0.07	6,249	0.06	41	42	1.17	181
<b>VEHICLE PURCHASES &amp; LEASES</b>	755,881	8.77	788,675	8.13	5,309	5,243	0.87	97
<b>NEW AUTOMOBILES/TRUCKS/VANS</b>	575,526	6.67	607,824	6.26	4,042	4,041	1.12	141
New Cars	157,819	1.83	165,508	1.71	1,108	1,100	0.97	140
New Car Lease	160,275	1.86	168,122	1.73	1,126	1,118	0.98	161
New Trucks/Vans	231,147	2.68	242,564	2.50	1,623	1,613	0.99	134
New Trucks Lease	17,711	0.21	18,193	0.19	124	121	0.54	135
New Motorcycles	8,575	0.10	13,439	0.14	60	89	11.35	90
<b>USED VEHICLES</b>	166,248	1.93	158,457	1.63	1,168	1,053	-0.94	52
Used Cars	101,197	1.17	99,704	1.03	711	663	-0.30	62
Used Trucks/Vans	57,070	0.66	47,459	0.49	401	316	-3.37	39
Used Motorcycles	7,981	0.09	11,294	0.12	56	75	8.30	75
Boats and Recreational Vehicle	14,106	0.16	22,395	0.23	99	149	11.75	27
<b>RENTED VEHICLES</b>	57,889	0.67	59,763	0.62	407	397	0.65	200
Car/Truck/Motorcycle Rental	50,861	0.59	52,432	0.54	357	349	0.62	204
Boats and Recreational Vehicle Rental	7,028	0.08	7,332	0.08	49	49	0.86	178

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**Radius 2: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 3.00 Miles, Total**

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
AUTOMOTIVE MAINTENANCE/REPAIR/OTHER	275,503	3.19	284,293	2.93	1,935	1,890	0.64	99
Towing Charges	1,281	0.01	1,317	0.01	9	9	0.56	109
GPS Devices and Services*	1,387	0.02	1,382	0.01	10	9	-0.06	121
Vehicle Audio Equipment	3,329	0.04	3,395	0.03	23	23	0.40	116
Miscellaneous Auto Repair/Services	18,933	0.22	19,585	0.20	133	130	0.69	92
Tire Repair & Other Repair Work	21,064	0.24	21,729	0.22	148	144	0.63	112
Minor Parts & Accessories	18,685	0.22	19,142	0.20	131	127	0.49	73
Automobile Service Clubs	4,428	0.05	4,626	0.05	31	31	0.90	117
Vehicle Air Conditioner Repair	2,193	0.03	2,319	0.02	15	15	1.15	108
Coolant/Additives/Brake/Transmission	737	0.01	740	0.01	5	5	0.07	64
Tire Purchased/Replaced/Install	32,507	0.38	33,625	0.35	228	224	0.69	98
Body Work/Paint/Repair Upholstery	17,289	0.20	17,812	0.18	121	118	0.60	119
Repair to Steering or Front End	4,864	0.06	5,024	0.05	34	33	0.66	94
Front End Alignment, Wheel Balancing/Rotation	6,152	0.07	6,344	0.07	43	42	0.62	105
Repair to Engine Cooling System	6,693	0.08	6,891	0.07	47	46	0.59	92
Motor Tune-Up	23,647	0.27	24,457	0.25	166	163	0.69	126
Lubrication & Oil Change	28,744	0.33	29,636	0.31	202	197	0.62	98
Shock Absorber Replacement	1,681	0.02	1,736	0.02	12	12	0.66	116
Exhaust System Repair	3,159	0.04	3,256	0.03	22	22	0.61	92
Electrical System Repair	8,995	0.10	9,280	0.10	63	62	0.63	94
Motor Repair/Replacement	33,652	0.39	34,714	0.36	236	231	0.63	98
Brake Work	17,761	0.21	18,372	0.19	125	122	0.69	103
Clutch, Transmission Repair	17,095	0.20	17,633	0.18	120	117	0.63	91
Drive Shaft & Rear-End Repair	1,226	0.01	1,278	0.01	9	8	0.85	85

## CBP - Auto Products & Services

Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
<b>Total Specified Consumer Expenditures - USA</b>	5,952,277,279		6,525,302,312		50,934	53,700	1.93	
<b>Total Specified Consumer Expenditures (AREA)</b>	19,119,657	0.32	21,279,266	0.33	59,635	63,430	2.26	117
TRANSPORTATION	2,572,583	13.46	2,631,198	12.37	8,024	7,843	0.46	98
Gasoline	727,030	3.80	718,294	3.38	2,268	2,141	-0.24	96
Diesel Fuel	4,568	0.02	4,548	0.02	14	14	-0.09	74
Motor Oil	8,935	0.05	8,719	0.04	28	26	-0.48	66
OTHER TRANSPORTATION	45,119	0.24	46,534	0.22	141	139	0.63	155
Mass Transit	33,024	0.17	33,879	0.16	103	101	0.52	151
Taxi and Limo Services	12,096	0.06	12,655	0.06	38	38	0.92	165
VEHICLE PURCHASES & LEASES	1,665,957	8.71	1,729,308	8.13	5,196	5,155	0.76	95
NEW AUTOMOBILES/TRUCKS/VANS	1,254,323	6.56	1,311,287	6.16	3,912	3,909	0.91	137
New Cars	342,434	1.79	355,494	1.67	1,068	1,060	0.76	135
New Car Lease	345,208	1.81	358,513	1.68	1,077	1,069	0.77	154
New Trucks/Vans	508,703	2.66	527,769	2.48	1,587	1,573	0.75	131
New Trucks Lease	38,308	0.20	39,044	0.18	119	116	0.38	129
New Motorcycles	19,670	0.10	30,468	0.14	61	91	10.98	91
USED VEHICLES	375,072	1.96	360,012	1.69	1,170	1,073	-0.80	52
Used Cars	236,792	1.24	233,135	1.10	739	695	-0.31	64
Used Trucks/Vans	121,465	0.64	102,955	0.48	379	307	-3.05	37
Used Motorcycles	16,816	0.09	23,923	0.11	52	71	8.45	70
Boats and Recreational Vehicle	36,562	0.19	58,009	0.27	114	173	11.73	31
RENTED VEHICLES	120,974	0.63	123,795	0.58	377	369	0.47	186
Car/Truck/Motorcycle Rental	105,941	0.55	108,271	0.51	330	323	0.44	189
Boats and Recreational Vehicle Rental	15,034	0.08	15,523	0.07	47	46	0.65	170

## CBP - Auto Products & Services

**Radius 3: 1525 WILSON BLVD, ARLINGTON, VA 22209-24, 0.00 - 5.00 Miles, Total**

Product Category	2011 Aggregate Expenditure Estimate (in 1000s)	% Comp	2016 Aggregate Expenditure Estimate (in 1000s)	% Comp	2011 Annual Avg/ HH	2016 Annual Avg/ HH	Avg Annual % Growth	2011 Index to USA
AUTOMOTIVE MAINTENANCE/REPAIR/OTHER	620,934	3.25	634,050	2.98	1,937	1,890	0.42	99
Towing Charges	2,725	0.01	2,781	0.01	8	8	0.41	103
GPS Devices and Services*	3,257	0.02	3,248	0.02	10	10	-0.05	126
Vehicle Audio Equipment	7,263	0.04	7,358	0.03	23	22	0.26	113
Miscellaneous Auto Repair/Services	42,864	0.22	43,859	0.21	134	131	0.46	92
Tire Repair & Other Repair Work	47,276	0.25	48,251	0.23	147	144	0.41	112
Minor Parts & Accessories	43,236	0.23	43,885	0.21	135	131	0.30	75
Automobile Service Clubs	10,167	0.05	10,461	0.05	32	31	0.58	119
Vehicle Air Conditioner Repair	5,070	0.03	5,266	0.02	16	16	0.78	111
Coolant/Additives/Brake/Transmission	1,749	0.01	1,746	0.01	5	5	-0.04	68
Tire Purchased/Replaced/Install	72,921	0.38	74,634	0.35	227	222	0.47	98
Body Work/Paint/Repair Upholstery	38,296	0.20	39,067	0.18	119	116	0.40	117
Repair to Steering or Front End	11,034	0.06	11,274	0.05	34	34	0.44	95
Front End Alignment, Wheel Balancing/Rotation	13,631	0.07	13,921	0.07	43	41	0.43	104
Repair to Engine Cooling System	15,105	0.08	15,393	0.07	47	46	0.38	93
Motor Tune-Up	52,552	0.27	53,762	0.25	164	160	0.46	124
Lubrication & Oil Change	64,344	0.34	65,674	0.31	201	196	0.41	98
Shock Absorber Replacement	3,751	0.02	3,835	0.02	12	11	0.45	115
Exhaust System Repair	7,104	0.04	7,250	0.03	22	22	0.41	92
Electrical System Repair	20,320	0.11	20,747	0.10	63	62	0.42	95
Motor Repair/Replacement	76,684	0.40	78,247	0.37	239	233	0.41	99
Brake Work	39,653	0.21	40,581	0.19	124	121	0.47	102
Clutch, Transmission Repair	39,120	0.20	39,913	0.19	122	119	0.41	92
Drive Shaft & Rear-End Repair	2,812	0.01	2,896	0.01	9	9	0.60	86

# CBP - Auto Products & Services

## Appendix: Area Listing

### Area Name:

Type: Radius 1                                      Reporting Detail: Aggregate                                      Reporting Level: Block Group

**Radius Definition:**

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1525 WILSON BLVD	Latitude/Longitude	38.894855	-77.074610
ARLINGTON, VA 22209-2411	Radius	0.00	- 1.00

### Area Name:

Type: Radius 2                                      Reporting Detail: Aggregate                                      Reporting Level: Block Group

**Radius Definition:**

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1525 WILSON BLVD	Latitude/Longitude	38.894855	-77.074610
ARLINGTON, VA 22209-2411	Radius	0.00	- 3.00

### Area Name:

Type: Radius 3                                      Reporting Detail: Aggregate                                      Reporting Level: Block Group

**Radius Definition:**

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1525 WILSON BLVD	Latitude/Longitude	38.894855	-77.074610
ARLINGTON, VA 22209-2411	Radius	0.00	- 5.00

**Project Information:**

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Site: 1

Order Number: 970525038

